



# Conditional Exchange and Cash Tender Offer Invitation April 2025





- lute Group has an outstanding EUR 2021/2026 Bond with a nominal value of EUR 125 million (ISIN: XS2378483494) maturing in October 2026
- The objective is to **refinance** the bond while also providing loyal investors with **re-investment opportunities**
- lute plans to refinance at least **EUR 75 million** of the EUR 2021/2026 Bonds through inviting the bondholders to
  - **Exchange** their current EUR 2021/2026 Bonds for **new EUR Bonds**
  - **Tender** their EUR 2021/2026 Bonds for **cash**

- All bondholders will be notified of the offer through their
  - custodian banks. Bondholders, who want to participate,
  - need to provide instructions to the custodian banks
- closing at 14:00 CEST / 15:00 EEST
- The offer is **conditional** and will only proceed if at least **EUR** 
  - **75 million** of the EUR 2021/2026 Bonds are **exchanged or**
  - tendered

## Introduction

The offer period will be from **9 April 2025** to **7 May 2025**,



#### **Exchange offer**

- Bondholders are invited to exchange their existing EUR 2021/2026 Bonds for new EUR Bonds with similar market-standard terms and conditions at exchange ratio of One (1) to One (1) for each EUR 2021/2026 Bond, the bondholder will receive one (1) new EUR Bond
- Bondholders, who will participate in the Exchange Offer, will receive a cash bonus of EUR 2.50 (2.5%) per EUR 100.00 bond exchanged, plus accrued and unpaid interest

•	Alternatively
	at EUR 99.00
	unpaid inter
•	Bonds not ex
	and be <b>rede</b>

## Offers

### **Cash Tender offer**

ly, bondholders can **tender their bonds for cash** 00 per EUR 100.00 bond, plus **accrued and** 

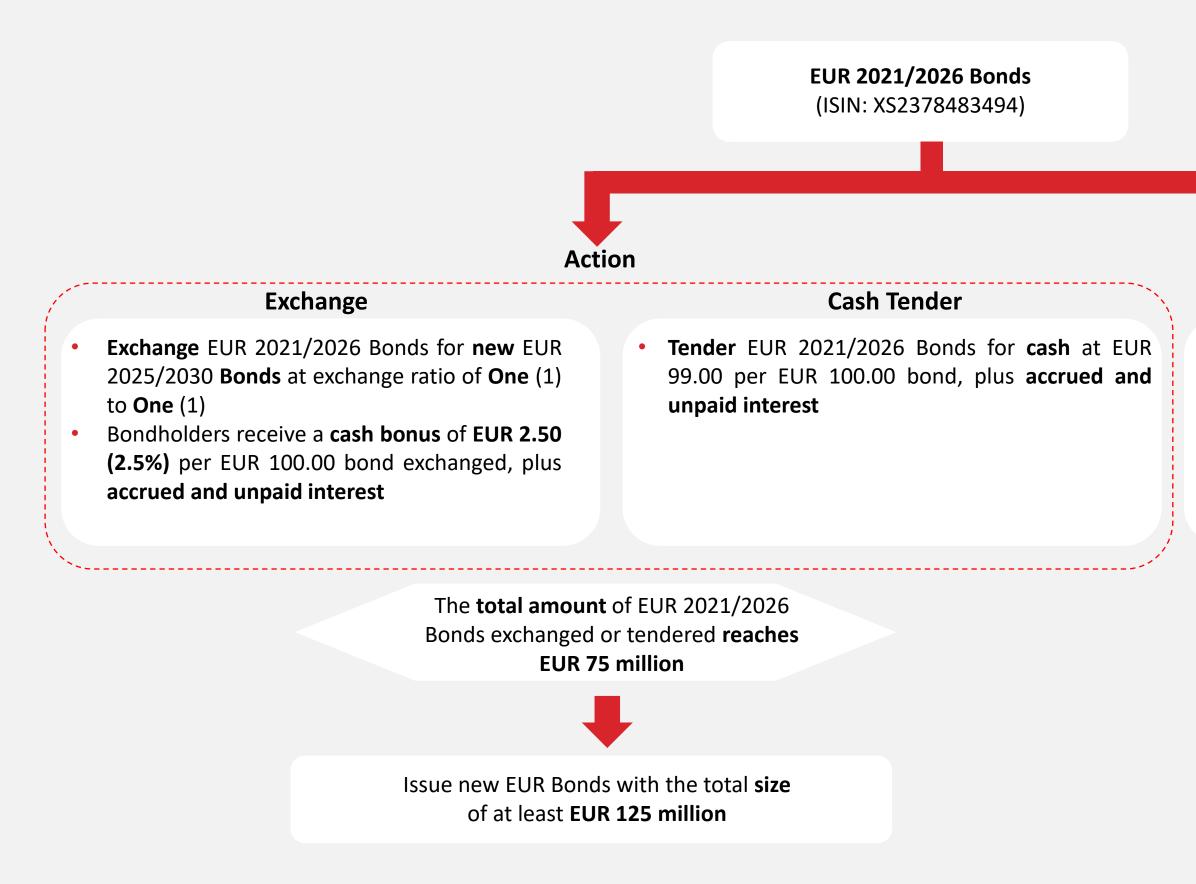
#### Others

xchanged or tendered will remain outstanding

emed at maturity

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## Overview



 Bonds not exchanged or tendered will remain outstanding and be redeemed at maturity



- This is a conditional offer, meaning that it will proceed only if the total amount of 2021/2026 bonds exchanged or tendered reaches at least EUR 75 million
- The new 2025/2030 bond will be in an amount of at least
  - **EUR 125 million** carrying the following features:
  - Minimum 11% p.a. interest rate
  - Maturity of up to 5 years
  - Market-standard terms and conditions, similar to EUR 2021/2026 bonds
  - Listing on both Frankfurt Stock Exchange and Nasdaq Tallinn Stock exchange
  - **Closing** no later than 15.06.2025

- CEO Tarmo conditional
  - Please regis Webcast i
  - Register here

## Offer Details

- CEO Tarmo Sild and CFO Kristel Kurvits will present the
- conditional offer via webcast/conference call
- Please register in advance to attend:
- Webcast introducing the Conditional Offer (In English)
- April 29, 2025 at 14.00 CEST/ 15.00 EEST





- Bondholders need to submit their **Exchange** or **Cash Tender** instructions through their custodian banks
- Note that custodian banks may apply an **earlier internal**

**deadline** for processing the transaction, so **early action** is

recommended

- - supporting documents **directly** to the Issuer which includes:
  - **Instruction Form**
  - Special Confirmation with **Blocking Notice**
  - **Proof of Legal Representation** if the bondholder is not a
    - natural person

## Instructions

Alternatively, bondholders can also send the instructions with

- The guidelines and required documents are available at
- https://iute.com/investor/bonds/



# Thank you for your attention!

#### lute Group

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