

Conditional Exchange and Cash Tender Offer Invitation

April 2025



Introduction

- **lute Group** has an outstanding **EUR 2021/2026 Bond** with a nominal value of **EUR 125 million** (ISIN: XS2378483494) maturing in October 2026
- The objective is to refinance the bond while also providing loyal investors with re-investment opportunities
- Iute plans to refinance at least EUR 75 million of the EUR
 2021/2026 Bonds through inviting the bondholders to
 - Exchange their current EUR 2021/2026 Bonds for new
 EUR Bonds
 - Tender their EUR 2021/2026 Bonds for cash

- All bondholders will be notified of the offer through their custodian banks. Bondholders, who want to participate, need to provide instructions to the custodian banks
- The offer period will be from 9 April 2025 to 2 May 2025,
 closing at 14:00 CEST / 15:00 EEST
- The offer is **conditional** and will only proceed if at least **EUR**75 million of the EUR 2021/2026 Bonds are **exchanged or**tendered



Offers

Exchange offer

- Bondholders are invited to exchange their existing EUR
 2021/2026 Bonds for new EUR Bonds with similar marketstandard terms and conditions at exchange ratio of One (1)
 to One (1) for each EUR 2021/2026 Bond, the bondholder
 will receive one (1) new EUR Bond
- Bondholders, who will participate in the Exchange Offer, will receive a cash bonus of EUR 2.50 (2.5%) per EUR 100.00 bond exchanged, plus accrued and unpaid interest

Cash Tender offer

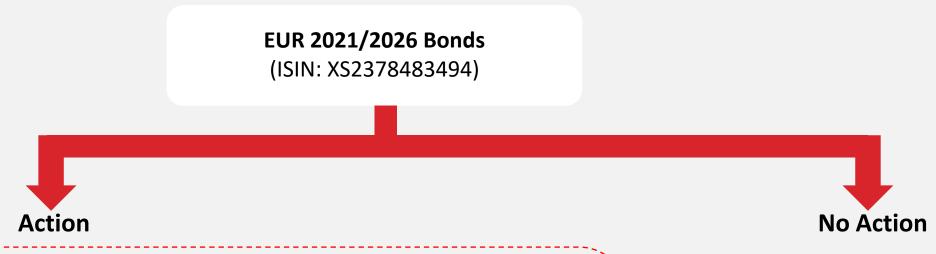
 Alternatively, bondholders can tender their bonds for cash at EUR 99.00 per EUR 100.00 bond, plus accrued and unpaid interest

Others

 Bonds not exchanged or tendered will remain outstanding and be redeemed at maturity



Overview



Exchange

- Exchange EUR 2021/2026 Bonds for new EUR 2025/2030 Bonds at exchange ratio of One (1) to One (1)
- Bondholders receive a cash bonus of EUR 2.50
 (2.5%) per EUR 100.00 bond exchanged, plus accrued and unpaid interest

Cash Tender

- Tender EUR 2021/2026 Bonds for cash at EUR 99.00 per EUR 100.00 bond, plus accrued and unpaid interest
- Bonds not exchanged or tendered will remain outstanding and be redeemed at maturity

The **total amount** of EUR 2021/2026
Bonds exchanged or tendered **reaches EUR 75 million**



Issue new EUR Bonds with the total **size** of at least **EUR 125 million**



Offer Details

- This is a conditional offer, meaning that it will proceed only if the total amount of 2021/2026 bonds exchanged or tendered reaches at least EUR 75 million
- The new 2025/2030 bond will be in an amount of at least
 EUR 125 million carrying the following features:
 - Minimum 11% p.a. interest rate
 - Maturity of up to 5 years
 - Market-standard terms and conditions, similar to EUR 2021/2026 bonds
 - Listing on both Frankfurt Stock Exchange and Nasdaq Tallinn Stock exchange
 - Closing no later than 15.06.2025

- CEO Tarmo Sild and CFO Kristel Kurvits will present the conditional offer via webcast/conference call
- Please register in advance to attend:
 Webcast introducing the Conditional Offer (In English)
 April 29, 2025 at 14.00 CEST/ 15.00 EEST

Register here





Instructions

- Bondholders need to submit their Exchange or Cash Tender instructions through their custodian banks
- Note that custodian banks may apply an earlier internal deadline for processing the transaction, so early action is recommended

- Alternatively, bondholders can also send the instructions with supporting documents directly to the Issuer which includes:
 - Instruction Form
 - Special Confirmation with Blocking Notice
 - Proof of Legal Representation if the bondholder is not a natural person
- The guidelines and required documents are available at https://iute.com/investor/bonds/



Thank you for your attention!

lute Group

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